

# Pearson BTEC UK Level 5 Higher National Diploma in Business Leading to the (BA) Hons Degree

## SPECIALISATION: MANAGEMENT

**DURATION: 16 MONTHS**

**FALL 2015**

COMPULSORY UNITS		LEVEL			
BUSINESS CORE UNITS		CREDITS	PASS	RESIT	FAIL
Unit 1: Business Environment	L4	15			
Unit 2: Managing Financial Resources and Decisions	L4	15			
Unit 3: Organisations and Behaviour	L4	15			
Unit 4: Marketing Principles	L4	15			
Unit 5: Aspects of Contract and Negligence for Business	L4	15			
Unit 6: Business Decision Making	L5	15			
Unit 7: Business Strategy	L5	15			
Unit 8: Research Project	L5	20			
Unit 33: Small Business Enterprise	L5	15			
Unit 34: Operations Management In Business	L5	15			
Unit 40: Business Work Experience	L5	15			
MANAGEMENT SPECIALISATION UNITS					
Unit 13: Personal and Professional Development	L5	15			
Unit 14: Working with and Leading People	L5	15			
Unit 15: Managing Business Activities to Achieve Results	L4	15			
Unit 16: Managing Communications, Knowledge and Information	L4	15			